


'Company in a Box' Offer for UBC Tech Start-ups

Clark Wilson LLP is pleased to offer our 'Company in a Box' package of legal services to Entrepreneurship@UBC and UILO spin-off and affiliate companies. For a significantly discounted rate, we will help you create the proper legal foundation for facilitating future rounds of financing and, ultimately, a successful exit transaction. The package includes the following agreements and documents:

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- Incorporation documents
 - Stock option plan
 - Shareholders' agreement
 - Advisory board agreement
 - Founder vesting agreement
 - Non-disclosure agreement (mutual and one way)
 - Employment agreement including confidentiality, non-compete and non-solicit (for founders and employees)
 - Independent contractor agreement
 - Private placement subscription agreement

Each company will be incorporated as a BC Company or Federal Corporation extra-provincially registered in BC unless already incorporated. The package rate is based on a series of assumptions about your company's requirements, so specific terms and conditions will be negotiated as part of our standard engagement procedures.

Legal Boot Camp

In addition to our advisory services, we offer a number of educational services to our clients at no additional charge, including seminars and presentations on such topics as preparing a company for financing, cross-border deal structures and intellectual property protection. One of our most popular programs is the Founder/CEO Boot Camp, a half-day session with a select group of start-up founders and CEOs where we review the start-up package of documents, answer questions and offer our general advice on the best way to overcome the most common challenges faced by companies at their particular stage of growth.

Our Technology Group

Our Technology Group works with dozens of local entrepreneurs and tech companies through the different stages of their business lifecycle, from start-up to exit providing ongoing operational counsel as well as transactional services. Our support includes:

- Structuring and managing complex M&A transactions.
- Negotiating equity and debt financing transactions.
- Intellectual property strategies (including patent, copyright, trademark and trade secret protection).
- Designing compensation structures and equity incentive plans.
- Creating “cross-border” tax planning strategies.

We are very active in BC and Silicon Valley’s tech industry. We sponsor BCTIA’s C4G program, C100 and regularly attend and speak at events hosted by those groups as well as Metabridge (Kelowna), VEF, CVCA, the Canadian Financing Forum, Angel Forum, GROW and the Bootup Entrepreneurial Society.

Our Firm

Clark Wilson LLP has been a leading law firm in BC for over 100 years. As *BC’s Law Firm for Business*, our focus is on corporate/commercial work, assisting clients with their technology, intellectual property, real estate, construction, procurement, securities, finance, tax and business litigation matters. We have a broad client base, ranging from entrepreneurs and multinational corporations, to family-owned enterprises, publicly-traded companies and institutions. Our firm’s 80 lawyers and 125 staff provide capable, effective and experienced legal counsel on a comprehensive range of commercial areas, as outlined on our website at **www.cwilson.com**. To better serve clients requiring counsel for cross-border securities and commercial matters, several of our lawyers have been admitted to practice law in the US. We maintain strong ties to law firms in all of the major commercial centres so that our clients have access to high-quality legal services globally.



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